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## Storing up success

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AMBLE companies are working together to keep business local.

M&K Marketing Services and Holywell Storage on Amble Industrial Estate are supporting each other.

Holywell Engineering was involved in the mining, automotive and rescue industries. But now a change at the company has meant that it has a surplus of storage facilities, so directors decided to free them up for people to use.

And the first customer was nearby M&K Marketing, which manufactures sample books and swatches for major high street retailers.

Managing director Margaret Collins said: "We have been looking for additional space to store excess stock not required for a short period of time. One of my members of staff noticed that Holywell Engineering (after clearing out their very large yard) was offering storage facilities within their large unit and outside in their secure compound for businesses.

"I called in and had a look around the site and then arranged to meet up with their managing director, Andrew Little. We dicussed terms and have come to an agreement that we will begin to use the containers they have on site for our excess stock."

She added that by taking advantage of another company in the area they are able to increase production.

Andrew Little, managing director of Holywell Storage, said: "It has been a pleasure to do business with Margaret Collins and we are delighted to have had such a successful first few months of trading.

"We decided to enter the self-storage business because it is a growing market at the present time. We are dedicated to offering a high quality service for the local area."

The companies are also backing the Gazette's Keep it Local campaign. Mr Little added: "Keeping it local builds a community spirit and allows customers to achieve a more competitive deal, tailored to their requirements than they would achieve by going further afield."

M& K Marketing has rolls of fabric available to donate to charity. Anyone interested can contact Margaret on 01665 711448.

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